

**From:** Dana Philibert

**Date:** October 19, 2015 at 9:24:04 PM EDT

**To:** Mel Clemmons <[mel@sammconsulting.com](mailto:mel@sammconsulting.com)>

**Subject:** **Wow a difference 8 months make**

Wow, what a difference a year makes!

Last September, I sat across the table from Mel Clemmons in Vegas to discuss making possible one of the greatest changes to my life. I put the sale of my two insurance agencies into his hands and by the following February, it was sold to a remarkable agent - Sean Mertz. It wasn't an easy journey. Mel fielded many inquiries, ran interference with some "big talkers" just kicking the tires and held my hand when the first buyer turned out to be a bust. When the first sale went south, Mel assured me he had other buyers in the wings. I thought to myself... "no way". But it was true! We had another strong buyer (Sean) within 24 hours.

Mel was right. We reached the finish line just like he said we would.

Today, I'm closing on acreage in East Texas, a college home for our Aggie-bound daughter, and shopping for property in Boquete, Panama's highlands. And most of all, I'm spending gobs more time with our three kids, husband Bill and my parents. Blessings abound. Thanks Mel for helping me through the sale process!

Dana Philibert